

Instruction sheet 2.1 Primary Delivery

Base prices for the Trainsets included in the Primary Delivery shall be provided according to the tables provided in Appendix B-1 (Price Schedule and LCC), sheet 2.1 (Primary Delivery) following the instruction provided in sheet 0.2 (Instruction).

The first table covers one-time costs related to the Primary Delivery which shall be provided as basis for the remuneration to the Contractor;

- Design and construction;
- Documentation;
- Training;
- Test;
- Approvals;
- Other one-time costs.

To avoid confusion, the cost element "Other one-time costs" shall include all other costs the Contractor may have related to the Primary Delivery which are not covered by any other cost element included in Appendix B-1 (Price Schedule and LCC). In addition to providing the costs, the Tenderer is encouraged to provide additional comments about the one-time costs in the comments column, especially related to the price element "Other one-time costs".

Based on the requirements stated in Exhibit A1 and the expectations from Norske Tog described in Appendix A1-1 (Trainset Configuration Concept), the Tenderer shall provide information in the relevant forthcoming tables. There are three sets of two tables each. The sets represent the type of configuration offered by the Tenderer. It shall be noted that only one type of configuration can be offered, that is, only one of the three sets of the tables shall be populated. The defined types of configurations are;

- MU (Multiple Unit)
- Locomotive(s) and coaches
- Push-and-pull configuration.

Start by defining all types of different element used in the configurations in the first table as follows;

- Type of element (car / coach / locomotive / unit)
- Description of the element
- Number of seats
- Number of beds
- Price per unit (note, this column is to the far right)

Further information, with respect to number of beds, in case of adjustable compartment, both the number of seats and number of beds shall be provided. In case of reclined seats, the same amount shall be provided for both seats and beds.

The information in the blue cells in the first table are calculated automatically based on the information entered in the second table.

In the second table the following shall be provided;

- The name of the products / units offered
- The quantities related to fulfilling the requested number of seats and beds
- The total cost for the product / unit

The number of seats and beds for each configuration is calculated automatically based on the configuration provided in the rightmost cells. Use the drop-downs to choose from the pre-defined elements in the first table to build up the offered product.

The total cost for the offered products / units will be the cost for the Primary Delivery, excluding the one-time costs provided in the first table. All such costs will be automatically included in the sheet containing the Evaluated Tender Cost.